



RESEARCH CREDITS

Research credits are not limited to businesses hiring scores of scientists working on the company's latest cutting-edge product. They are also available to those looking to develop any of a broad range of new or improved items for sale, lease, license or use in their businesses, whether or not they succeed. Examples include products, processes, software, techniques, formulas, and inventions. Moreover, these credits are available under both federal tax law, as well as that of many states.

WHAT IS A RESEARCH TAX CREDIT REVIEW?

Our Research Credit Review provides clients with assurance that:

- All qualified activities are being considered, including those supervising and supporting such activities
- All qualified expenditures are being captured
- All elements of available federal and state credits are supported by documentation in case of audit
- Alternative computation methods are addressed
- Special rules covering commonly-controlled groups, as well as federal/state differences are applied
- Corresponding FIN 48 analyses are complete and documented
- Appropriate internal personnel are given the knowledge and tools to perform the work themselves (if desired) in the future

PROVEN VALUE

We can help ensure that your business is claiming the largest amount of research credits available by following a standardized, yet flexible, process in performing our analysis:

- **Preliminary assessment** - We tour your facilities, as well as review prior year tax returns, client records, and other available information to identify qualified activities and expenditures so we can develop an initial plan on where best to deploy resources while minimizing intrusion on those performing the qualified work.
- **Education and data analysis** - We educate key company personnel as to what's important and provide templates and other resources that simplify the data gathering and analysis process, and work with them to efficiently and effectively identify and document the components of the research credit in terms of what a tax authority examiner would want to see.
- **Reporting** - When concluding a Research Credit Review engagement we understand that there is always a chance it will be audited by the IRS, FTB, or some other taxing authority. Of particular note, the IRS's own Research Credit Claims Audit Techniques Guide has expressly indicated skepticism of certain "prepackaged" research credit reports. Accordingly, we pay particular attention in providing support that is targeted to what the IRS has instructed its own examiners to review in this area.

WHAT ARE THE BENEFITS?

- **CASH FLOW VIA TAX REDUCTION**
- **IRS-FOCUSED SUPPORTING DOCUMENTATION**
- **COMPETITIVE ADVANTAGE FROM REDUCED COSTS**
- **REDUCED EFFECTIVE TAX RATE**

PLEASE CALL US IF YOU HAVE QUESTIONS

- **Andrew Gantman, Partner | 818.999.3924**
- Steven J. Cupingood, Partner | 310.477.3924

■ **ORANGE COUNTY**
2050 Main Street
7th Floor
Irvine, CA 92614
T: 949.261.8600

■ **LOS ANGELES**
10960 Wilshire Blvd
Suite 1100
Los Angeles, CA 90024
T: 310.477.3924

■ **WOODLAND HILLS**
21550 Oxnard Street
Suite 1000
Woodland Hills, CA 91367
T: 818.999.3924

■ **MONTEREY PARK**
1255 Corporate Ctr Dr
Suite 214
Monterey Park, CA 91754
T: 310.477.3924

■ **SAN DIEGO**
4275 Executive Sq
Suite 920
La Jolla, CA 92037
T: 858.496.0400

■ **SILICON VALLEY**
100 W. San Fernando St
Suite 365
San Jose, CA 95113
T: 408.294.3924